

Message Text

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73

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AID-05 OPIC-03 TRSE-00

OMB-01 XMB-02 FRB-03 CIAE-00 INR-07 NSAE-00 /039 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF

APPROVED BY EB/OCA/CM/LAKLIEFORTH

COM/BIC/OED/MEPD/CATKINS

COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM (INFO)

NEA/PAB/MGORDONJONES (INFO)

----- 105173

P 192200Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY ISLAMABAD PRIORITY

INFO AMCONSUL KARACHI PRIORITY

C O N F I D E N T I A L STATE 144546

E.O. 11652: GDS

TAGS: BEXP, PK

SUBJECT: CHEMTEX/DUPONT/ROHM AND HAAS PROPOSAL FOR

--- POLYESTER FIBER PLANT

REF: A) ISLAMABAD 5499, B) STATE 140575, C) ISLAMABAD

--- 4573, D) ISLAMABAD 4612, E) KARACHI 1176

--- F) KARACHI 1165

1. WE APPRECIATE FACT THAT EMBASSY HAS ALREADY BROACHED
SUBJECT OF USG INTEREST IN PROJECT AND U.S. COMPANY
CAPABILITIES WITH RAFI RAZA AND OTHERS IN ISLAMABAD.
HOWEVER, SINCE DECISION ON CONTRACT RAPIDLY APPROACHING,
THINK CONTINUED PRESSURE ESSENTIAL AT THIS TIME.
WHILE UK EMBASSY MAY NOT HAVE MADE DIPLOMATIC RE-
PRESENTATIONS ON BEHALF ICI (THOUGH WE QUESTION
WHETHER UK EMBOFFS WOULD HAVE REASON TO BE FORTHCOMING
ON MATTER), FACT REMAINS THAT ICI IS SUDDENLY BACK
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IN PICTURE ON BASIS OTHER THAN MERIT. SINCE ICI HAS
APPARENTLY BEEN SUCCESSFUL IN GETTING ANOTHER CHANCE FROM
MINISTRY OF PRODUCTION (EVEN THOUGH TECHNICAL TEAM IN
KARACHI HAS SHOWN SKEPTICISM RE THEIR TECHNICAL

PROPOSAL AND GOOD FAITH;), WE TEND TO QUESTION APPLICABILITY
RAFI RAZA'S PRIOR STATEMENTS UNDER CURRENT

CIRCUMSTANCES. WHILE NEW EVALUATING COMMITTEE
(PER REF E) APPEARS SOMEWHAT FAVORABLE TO U.S.
PROPOSAL, WE HAVE LITTLE DOUBT THAT MINISTRY
OF PRODUCTION REPRESENTATIVE WILL HAVE CONSIDERABLE
INFLUENCE. KISSINGER

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Disposition Authority: buchant0
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Margaret P. Grafeld
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06 JUL 2006

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